



**Lynne Gray**  
Home Package Consultant

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Over the past decade, Michael Aubrey Partnership has increasingly benefitted from Lynne's administrative and financial prowess. Her consistent high performance has seen her responsibilities grow as the business depends more heavily on her knowledge and judgment.

As a mother of 3 boys, it is perhaps not so surprising that she has been able to galvanise the team and bring discipline to the way the business works.

For example, she has quickly become a highly effective first contact point. Her immediate and professional interaction with a prospective client is the foundation for a firm and long-term relationship. Her confident handling of new business enquiries means she can quickly define the essence of any brief, gauge how Michael Aubrey Partnership can most effectively respond, and even determine preliminary fee levels.

Her expanding role in leading Michael Aubrey Partnership's home service packages is testament to her willingness to learn and participate. Her administrative experience has also led her to contribute widely to the development of the processes in site management. Just one more example of how 'Constructive thinking' is a way of working for everyone at Michael Aubrey Partnership.

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Constructive Thinking